

FILED

SEP 05 2023

COUNTY & PROBATE COURT CLERK

MISC. ORDER NO. 2023-52

In the County Court of Craighead County, Arkansas

In the matter of awarding bids for the purchase of
Servers and migrating existing data to new servers
for Craighead County Computer Services

ORDER

Comes before the County Court of Craighead County, Arkansas, the matter of awarding bids for the purchase of three Servers and migrating existing data to new servers and configuring hosts with VMware and connectivity to the SAN, deliverer and install to upgrade the County's IT system.

Bids were advertised and publicly opened in accordance with Arkansas Code 14-22-101 through 14-22-115, concerning purchasing and bidding procedures.

It is therefore, considered, ordered, and adjudged that the best value bid for the purchase of servers and migrate existing data to new servers and configure hosts with VMware and connectivity to the SAN and deliver and install equipment with a total cost of \$56,875.70, be awarded to Kalmer Solutions, 3104 Apache Dr. Jonesboro AR 72401.

Dated this 5th Day of September 2023

Approved: _____

Marvin Day
Craighead County Judge

FROM:

Craighead County Purchasing Department
c/o County Judge's Office
511 Union, Room 119
Jonesboro, AR 72401
Phone 870-933-4500
Fax 870-933-4504

VENDOR'S COPY

PURCHASE ORDER

CRAIGHEAD COUNTY
ARKANSASSHOW THIS NO. ON ALL INVOICES,
DELIVERY SLIPS, CASES, BOXES, ETCPURCHASE
ORDER

56279

TO: *Kalmer Solutions*
3104 Apache
Jonesboro, AR 72401

DATE *9-4-23*

Req. by: _____

Req. No.: _____

Bid No.: *2023-25*Charge to
Account No.: *3102/4064*

Please furnish the following to Craighead County
and be governed by the instructions hereon.

ITEM	QUANTITY	BRAND, CATALOG NO. AND DESCRIPTION	UNIT PRICE	TOTAL
	<i>1</i>	<i>Dell ME5024 SAS ATTACH STORAGE</i>	<i>23,500.00</i>	<i>23,500.00</i>
		<i>Array 15TB</i>		
	<i>3</i>	<i>PowerEdge R650 Server w/Intel Xeon</i>	<i>8,500.00</i>	<i>25,500.00</i>
		<i>Silver 4310 2.1G, 256GB RAM</i>		
	<i>26</i>	<i>Migrate VMs from existing infrastructure</i>	<i>95.00</i>	<i>2,470.00</i>
		<i>to new and remove old hardware</i>		
	<i>10</i>	<i>Configure hosts w/VMware and connectivity</i>	<i>95.00</i>	<i>950.00</i>
		<i>to SAN, deliver & install</i>		
				<i>52,420.00</i>
				<i>4455.70</i>
				<i>56,875.70</i>
		<i>TAX</i>		
		<i>TOTAL</i>		

TOTAL ►

SHIP TO:

Computer Services
511 Union St
Jonesboro, AR 72401

DEL. PROMISED:

DEL. REQUIRED:

TERMS:

F.O.B.: *Destination*

PRICING:

I certify that all the above articles or services have been received
in good order except as noted.

Dated _____ 20 _____

Signed _____

CRAIGHEAD COUNTY

By *[Signature]*
Purchasing Agent

BID TABULATION SHEET				
Server Infrastructure upgrade and Migration				
DATE: August 30-2023		Craighead County Computer Services		
	511 Union St			
	Jonesboro, AR 72401			
BIDDER NAME	ITEM BID	Quantities	Unit Price	Extended Price
Kalmer Solutions	SAS direct attach Storage Array 15TB useable space	1	\$23,500.00	\$23,500.00
3104 Apache Dr	PowerEdge R650 w Intel Xeon Silver 4310 2.1GB	3	\$8,500.00	\$25,500.00
Jonesboro, AR 72401	Migrate VMs from existing to new,remove old hardware	26	\$95.00	\$2,470.00
Mike Watson (870-819-4138)	Configure hosts with VMs and connectivity to SAN	10	\$95.00	\$950.00
mwatson@kalmersolutions.com	Sales Tax	1	\$4,455.70	\$4,455.70
			Total	\$56,875.70
Allvit	SAS direct attach Storage Array 15TB useable space	1	\$21,000.00	\$21,000.00
3212 E Nettleton Ave,Ste F	PowerEdge R650 w Intel Xeon Silver 4310 2.1GB	3	\$15,333.33	\$45,999.99
Jonesboro, AR 72401	Migrate VMs from existing to new,remove old hardware	1	\$8,500.00	\$8,500.00
Gerald Connors(870-933-1500)	Configure hosts with VMs and connectivity to SAN(Included)	1	\$0.00	\$0.00
gconnors@allvit.net	Sales Tax	1	\$0.00	\$0.00
			Total	\$75,499.99

**CRAIGHEAD COUNTY
INVITATION TO BID-Not an Order**

Craighead County Judge's Office
511 Union St. Suite 119
Jonesboro, Arkansas 72401

PURCHASING OFFICE

BID NO. 2023-25

DATE: August 15, 2023

Sealed bids, subject to the conditions on the attached hereof, and as may be attached hereto, will be received at this office until 2:00 PM August 30, 2023, local time, and then opened publicly, for furnishing the supplies, materials, and/or services as described below.

Bids will be opened August 30, 2023,
2:00 P.M. Local Time

F.O.B Job Site, Craighead County, Arkansas

BY: Al Haines

Maximum Delivery or completion time after issuance of Purchase

PURCHASING DIRECTOR

Order or work ordered by County 60 days.

Item #	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1	The intent of the attached specifications is to provide this government agency with current up to date server infrastructure and migration from current equipment.				
2	These specifications are the minimum standards allowed, and are to include all equipment, installation, and migration service time and costs listed.				
3	The successful bidder will furnish Craighead County with make brand and specifications of equipment being offered.				
4	Does bidder meet all specifications? Yes _____ No _____ If no, please attach sheets explaining differences.				
5	Bid price shall remain firm for 30 days from bid opening.				
6	Bidder should specify approximate ship and installation date if awarded bid. Days <u>5</u>				
7	Bidder shall quote a bid price that lists make and model of equipment being offered.				
8	Bid must be signed by an authorized representative or bid will be rejected.				
9	Bidder should return all pages of this bid package.				
10	Bid # 2023-25 must be noted on the outside of bidders envelope.				
11	Bidder shall specify any cash discounts, if available.				
12	Total bid price shall be listed here. \$ <u>56,875.70</u>				

EXECUTION OF BID

Date 8-16-23

We, the undersigned, have read all the requirements set forth in this bid proposal including specifications, conditions, and pertinent information regarding the articles being bid on, and we agree to furnish articles at the prices instructions, stated.

Arkansas use Tax Register No. 00309376-002

Bidder Kalmer Solutions Address 3104 Apache

By Mike Watson City Jonesboro Ark 72401

(Person Authorized to Sign Bids) Title Director of Operations

UNSIGNED BIDS WILL BE REJECTED

BIDS ARE SUBJECT TO REJECTION UNLESS SUBMITTED ON THIS FORM

NOTICE TO BIDDERS, SEE REVERSE SIDE OR ATTACHMENTS FOR INSTRUCTIONS AND CONDITIONS.

**CRAIGHEAD COUNTY
JONESBORO, ARKANSAS**

CONDITIONS OF BIDDING

Compliance with the following conditions is necessary for consideration of this bid.

- 1 Signature-This bid must be signed with the firm name and by an authorized officer, employee or agent.
- 2 The County is not exempt from Arkansas State Sales Tax. Contractors are to include all costs into the bid price, including applicable taxes.
- 3 Freight and other delivery charges-to destination at designated County facility in the County must be included in bid. Charges may not be added after the bid is opened.
- 4 Discounts-Show rate, total amount, and latest day any discounts will be allowed after receipt of article and invoice, otherwise County will deduct allowed discount when payment is made.
- 5 Firm Price-All prices quoted will remain firm for at least 30 days from date of bid, unless otherwise specified by the County or bidder.
- 6 Identical Bids-In the event of two or more identical low bids, the contract may be awarded arbitrarily or for any reason to any of such bidders, or split in any proportion between the said two or more bidders at discretion of the County.
- 7 Clean up-Complete cleanup and proper disposal of any and all job related items is considered to be a part of any contract let by Craighead County.
- 8 Ambiguity in bid-Any ambiguity in any bid as the result of omission, error, lack of clarity or non-compliance specifications, instructions, and all conditions of bidding shall be construed in the light most favorable to the County
- 9 Construction
 - A. When requested, the Contractor is to supply the County with evidence of having and maintaining proper and specifically Workman's Compensation Insurance in accordance with the laws of the State of Arkansas, Public Liability, and Property Damage. All premiums and cost shall be paid by Contractor. In no way will the County be responsible in case of accident.
 - B. A Performance Bond equaling the total amount of any bid exceeding \$50,000 must be provided for erection of any public building, public structure, or public improvement(Pursuant to Arkansas Code 18-44-503.)
- 10 The County reserves the right to reject any and all bids, accept in whole or in part, to waive informalities in bids received, to accept bids on materials or equipment with variations from specifications in those cases where efficiency of operation will not be impaired, and unless otherwise specified by bidder, to accept any item in the bid. If unit prices and extensions thereof do not coincide, the County may accept the bid for the lesser amount whether reflected by extension or by the correct multiple of the unit price.

INSTRUCTIONS TO BIDDERS

(Please read carefully)

- 1 Submit bid on bid form attached or reverse side of this sheet.
- 2 Address all bids to: Purchasing Director, Craighead County Judge's Office, 511 Union St.; Suite 119, Jonesboro, Arkansas 72401 and make certain to indicate identifying bid number on the outside of bid envelope.
- 3 DO NOT include Federal Excise Tax in bid. County will furnish exemption certificate.
- 4 State Manufacturer, Brand Name, Model, etc. for each item bid on.
- 5 Samples of items, when required must be furnished free, and, if not called for within 30 days from date of bid opening, will be disposed of by the County.
- 6 Bids received after stated time will not be considered.
- 7 Be sure and read all conditions and verify amounts before submitting bids. No changes or additions will be allowed after submission.
- 8 Guarantees and warranties should be attached as a part of the bid, as they may be a consideration in awarding contract.
- 9 Delivery or contract completion time is to be shown, as this date may, where time is of the essence, determine the contract award.
- 10 Additional information may be obtained from the Purchasing Department.

THE COUNTY RESERVES THE RIGHT TO ACCEPT PART OR ALL OF ANY SPECIFIC BID OR BIDS
AND TO ACCEPT BID WITH OR WITHOUT TRADE-IN, AND REJECT ANY AND ALL BIDS.

SPECIFICATIONS		Quantity	Each	Extended Price
Upgrade Craighead County IT Server Infrastructure and Migrate existing data to new servers.				
Craighead County is not exempt from Arkansas Sales and use tax.				
The following description of items are for reference and all items must meet or exceed all specifications. Please specify brand name of items being bid.				
Any equipment offered under this bid request must fully compatible with existing county IT equipment and be equal to or better than equipment listed below.				
Description				
1	Serial-Attached SCSI (SAS) storage array with at least 15 TB of usable storage space.	1	See attached Quote	
2	Server with Intel Xeon Silver 4310 2.1 GHz processor (or equivalent) with 256 GB RAM, 480 GB or greater NVMe, plus additional 480 GB SSD for local storage. This hardware should directly attach to the SAN via Serial-Attached SCSI (SAS)	3	See attached Quote	
3	Service hours and cost per hour for installing hardware, configuring software, and migrating existing VMware servers (16 servers total) to new infrastructure	1	See attached Quote	
Delivery + Installation determined by the client.				
Note: For additional information, contact: Ezra Rodgers 870-933-4505 or erodgers@craigheadcounty.org IT Director Al Haines 870-933-4500 or ahaines@craigheadcounty.org Purchasing Agent Lisa Lawrence 870-933-4500 llawrence@craigheadcounty.org Admin to County Judge				



We have prepared a quote for you

BID No. 2023-25

Quote # 004258
Version 1

Prepared for:

Craighead County

Ezra Rodgers
erodgers@craigheadcounty.org

Hardware

Description	Price	Qty	Ext. Price
SAN-Dell ME5024 DELL ME5024 SAS direct attach Storage Array 15TB usable space. SAS direct attach Storage Array 15TB usable space.	\$23,500.00	1	\$23,500.00
SVR-DellPWREdge PowerEdge R650 Server with Intel Xeon Silver 4310 2.1G, 256 GB RAM, 480 GB NVME Mirror for VMware OS plus 1 480 GB SSD local storage SAS direct attach to SAN.	\$8,500.00	3	\$25,500.00

Subtotal: \$49,000.00

Services

Description	Price	Qty	Ext. Price
LBR-EngineerHourlyRate Migrate VMs from existing infrastructure to the new and then remove old hardware.	\$95.00	26	\$2,470.00
LBR-EngineerHourlyRate Configure hosts with VMware and connectivity to the SAN, deliver and install.	\$95.00	10	\$950.00

Subtotal: \$3,420.00

BID No. 2023-25



Prepared by:

Kalmer Solutions

Mike Watson
870-819-4138
Fax 870-336-2170
mwatson@kalmersolutions.com

Prepared for:

Craighead County

511 Union Rm 119
Jonesboro, AR 72401
Ezra Rodgers
(870) 933-4505
erodgers@craigheadcounty.org

Quote Information:

Quote #: 004258

Version: 1
Delivery Date: 08/16/2023
Expiration Date: 10/15/2023

Quote Summary

Description	Amount
Hardware	\$49,000.00
Services	\$3,420.00
Subtotal:	\$52,420.00
Estimated Tax:	\$4,455.70
Total:	\$56,875.70

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Kalmer Solutions

Craighead County

Signature: _____



Name: Mike Watson

Title: Director of Operations

Date: 08/16/2023

Signature: _____

Name: Ezra Rodgers

Date: _____

**CRAIGHEAD COUNTY
INVITATION TO BID-Not an Order**

Craighead County Judge's Office
511 Union St. Suite 119
Jonesboro, Arkansas 72401

PURCHASING OFFICE

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F.O.B Job Site, Craighead County, Arkansas

BY: Al Haines

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4	Does bidder meet all specifications? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> If no, please attach sheets explaining differences.				
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12	Total bid price shall be listed here. \$ <u>75,500.00</u>				
EXECUTION OF BID					

Date 8/29/23

We, the undersigned, have read all the requirements set forth in this bid proposal including specifications, conditions, and pertinent information regarding the articles being bid on, and we agree to furnish articles at the prices instructions, stated.

Arkansas use Tax Register No. 60813803-001

Bidder AIT dba ally IT Address 3212 E. Nettleton Ave Ste. F

By [Signature] City Jonesboro

(Person Authorized to Sign Bids) Title CEO

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	Any equipment offered under this bid request must fully compatible with existing county IT equipment and be equal to or better than equipment listed below.			
	Description			
1	Serial-Attached SCSI (SAS) storage array with at least 15 TB of usable storage space.	1	21,000	21,000
2	Server with Intel Xeon Silver 4310 2.1 GHz processor (or equivalent) with 256 GB RAM, 480 GB or greater NVMe, plus additional 480 GB SSD for local storage. This hardware should directly attach to the SAN via Serial-Attached SCSI (SAS)	3	15,333.33	46,000
3	Service hours and cost per hour for installing hardware, configuring software, and migrating existing VMware servers (16 servers total) to new infrastructure	1	8500.00	8500.00
			(Completed within 4 days)	
4.	Server - HPE Tech Care Essential 5 year (optional)	3	3970.35	11,911.05
5.	NAS/SAS - HPE Tech Care Essential 5 year (optional)	1	2836.35	2836.35
	Note: For additional information, contact: Ezra Rodgers 870-933-4505 or erodgers@craigheadcounty.org IT Director Al Haines 870-933-4500 or ahaines@craigheadcounty.org Purchasing Agent Lisa Lawrence 870-933-4500 llawrence@craigheadcounty.org Admin to County Judge			

**CRAIGHEAD COUNTY
JONESBORO, ARKANSAS**

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**THE COUNTY RESERVES THE RIGHT TO ACCEPT PART OR ALL OF ANY SPECIFIC BID OR BIDS
AND TO ACCEPT BID WITH OR WITHOUT TRADE-IN, AND REJECT ANY AND ALL BIDS.**

allyIT

Craighead County Server Upgrade/Migration

Bid No. 2023-25 Proposal

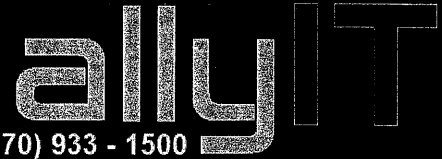
Prepared solely for:

Craighead County



Lois Connors
Director of Sales
lconnors@allyit.net
3212 E. Nettleton Ave. Ste. F
Jonesboro, AR 72401
Phone: 870-933-1500
www.allyit.net

Gerard Connors
President
gconnors@allyit.net
3212 E. Nettleton Ave. Ste. F
Jonesboro, AR 72401
Phone: 870-933-1500
www.allyit.net



3212 E. Nettleton Ave. Ste. F Jonesboro, AR 72401 (870) 933 - 1500

Purchasing Director
Craighead County Judge's Office
511 Union St. Ste 119 Jonesboro, AR 72401

August 29th, 2023

RE: Phone System Proposal

Purchasing Director,

You will find the accompanying documents are in response to request for bid for your new server install/migration project.

allyIT has engineered a HPE Server solution and a HPE SAS solution that is easy to manage, has next-gen features included, and is customizable to fit the needs for Craighead County.

When you kick off a new project with allyIT, you're working with a team of people – people with passion, families, innovation, and ethics. allyIT is successful not just because of our talent, but because we partner with organizations like yours to develop a strong team built on trust and truth. allyIT has a well-established customer base across Arkansas, Tennessee, and Missouri supported by an experienced technical team. We are confident that we will exceed your expectations, while providing you an economical solution to your growing technology needs.

The following pages contain a detailed price list, product detail, and additional relevant information as it relates to your project.

Please do not hesitate to reach out to us with any questions or additional needs you may have.

Sincerely,

Lois Connors
Director of Sales
allyIT
870-933-1500
Product

Gerard Connors
President
allyIT
870-933-1500

Quantity

3 Servers

HPE Integrated Lights-out advanced pack subscription license 1 year	3
HPE ProLiant DL 380 G10 plus 2U Rack Server-1x Intel Xeon Silver Controller	3
HPE SmartMemory 32GB DDR4 SDRam Memory Module	21
HPE 960GB Solid State Drive 2.5" Internal SAS Read Intensive	3
HPE Smart Array E208e-p SR Gen10 Controller	3
HPE 800GB Solid State Drive 2.5" Internal	3

\$46,000.00

Installation

A lot of factors are determined to give an accurate timeframe based on the factors below

If all are good to go, we estimate 4 days to complete the job.

1. State of the current hardware
2. State of the current data
3. Amount of data being moved

\$8500.00

1 SAS Solution

HPE MSA 2060 12 GB SAS SFF Storage	1
HPE 2.40TB Hard Drive 2.5" Internal SAS	2
HPE 2.40TB Hard Drive 2.5" Internal SAS	2

\$21,000.00

Optional Add-Ons

HPE Pointnext SAS Tech Care Essential Extended 5-year warranty

1

\$2836.35

HPE Pointnext Server x 3 Tech Care Essential 5-year warranty

1

\$11,911.05



allyIT Profile

allyIT has been delivering wide-ranging and cost-effective managed services, voice, data, repair and maintenance, network, backup solutions, web-design, and cabling services for over thirty years. We can help answer your most complex IT questions and implement solutions that will help move your organization forward.

allyIT is an information technology service company providing system design, development and deployment of applications across many industry sectors ranging from government entities to healthcare to education to private businesses.

We pride ourselves on a history of superior customer consultation practices that highlight individual IT challenges and define optimal solutions for an organization's IT.

We believe in the value of good people and their effective interactions. We see this as a vital counterpart to processes and tools. We are consistent in maintaining a high level of client satisfaction through rapid delivery, and the exceptional, precise functionality of our networks.

We work closely with our clients to achieve successful results on defined and measurable targets.

allyIT was founded in January 2014 by Gerard Connors. Gerard is a 30-year technology expert who quickly expanded the footprint of allyIT outside of its headquarters in NE Arkansas to the surrounding states of Tennessee and Missouri.

We've partnered with the biggest names in technology today including Cisco, Grandstream, Veeam, Datto, HP, DrayTek, Apple, and Corning to name a few. These partnerships allow allyIT to offer our clients the best solutions for their technology needs. Headquartered in Jonesboro, Arkansas allyIT employs a knowledgeable and certified sales, engineering, service, and administrative staff to support the needs of our clients 24/7.

Next, we would like to introduce you to some of the key personnel in the allyIT organization.



Gerard Connors ***President and Founder***

Gerard Connors leads the talented and results driven team at allyIT with over 30 years' experience in the technology industry. He has a four-year electronics engineering degree and a two-year network administration degree. Gerard also holds certificates as A+ Network +, Security +, Server +, CCNA, Draytek Network Administrator, Veeam Certified Engineer, Certified Apple Technician, Certified Webroot Engineer, Corning Fiber Installer and Troubleshooting Technician. Gerard is also a proud ten-year military veteran.

Warranty Information

All HPE products come with a - Manufacturer Warranty: 1 YEAR

Vendor Certifications

Below is a snapshot of the vendor certifications held by allyIT. allyIT prides itself on the education of our technicians.

CORNING

veeam



SOPHOS

Certified Sales Consultant



HUNTRESS



Business
Partner



WEBROOT

CERTIFIED PARTNER

Business Endpoint Security



Warranty
Master™



Microsoft

Windows



the pro
permis






Supplemental Product Information

allyIT is honored to become a member of the Arkansas InfraGard Chapter.

allyIT has access to InfraGard's secure web portal, featuring a comprehensive suite of threat intelligence products and daily news feeds from the FBI, DHS and other federal, state and local law enforcement agencies.

Why?

InfraGard is a FBI-affiliated nonprofit 501(c)3 organization dedicated to the protection of the United States and the American people. InfraGard membership comes with great responsibility. We value active members who are willing to devote their time, effort and talent to accomplishing a very worthwhile mission.



InfraGard is a partnership between the FBI and the private sector. It is an association of persons who represent businesses, academic institutions, state and local law enforcement agencies, and other participants dedicated to sharing information and intelligence to prevent hostile acts against the United States.